

Mock Interview & Industry Readiness Assessment

Logistics & Supply Chain Management



- **Master Terminology**

Demonstrate comprehensive understanding of logistics and supply chain concepts.

- **Apply Functional Knowledge**

Answer technical questions with clarity and precision.

- **Navigate Situational Judgment**

Respond logically to complex, common workplace scenarios.

- **Professional Presentation**

Present your education, skills, and projects with impact.

- **Video Proficiency**

Communicate confidently and effectively in a virtual interview format.

- **Self-Assessment**

Identify personal strengths and prioritize areas for professional development.

Four Stages of Industry Readiness Assessment

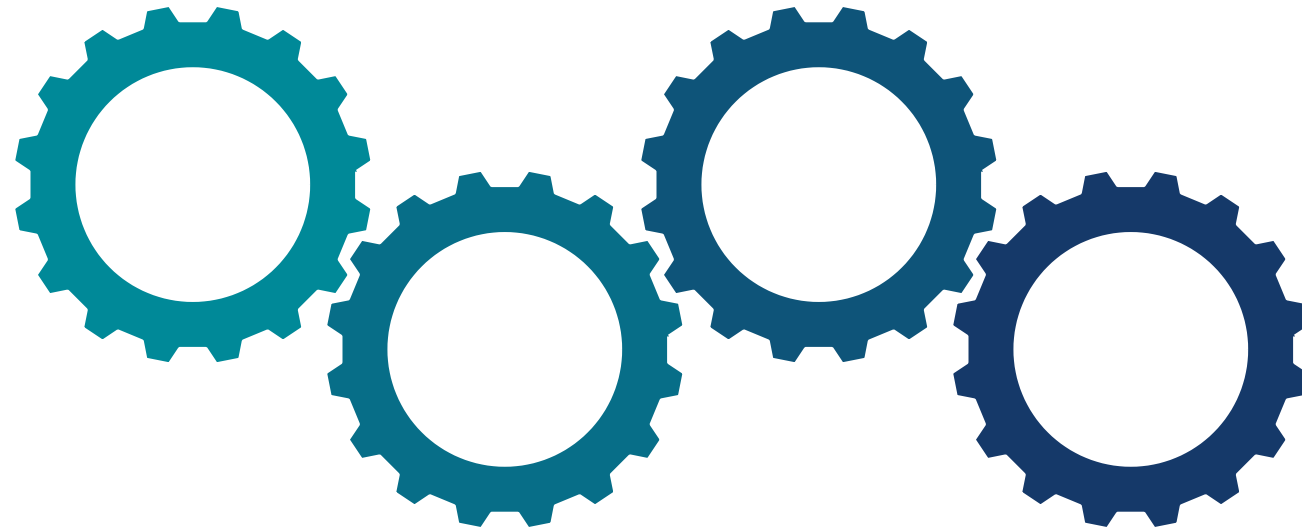
A structured evaluation process for comprehensive candidate assessment

Stage 1: Terminology Quiz

30 MCQs focused on foundational knowledge (35 mins).

Stage 3: Situational Analysis

5 complex scenarios to test decision-making (45 mins).



Stage 2: Functional Knowledge

20 technical questions on core concept application (40 mins).

Stage 4: Video Interview

5 recorded responses evaluating soft skills (40 mins).

An additional 20 minutes is reserved for administrative tasks, system transitions, and candidate feedback.

Stage 1: Logistics & Supply Chain Terminology Quiz

An overview of core concepts and knowledge assessment structure



Assessment Format

30 Multiple Choice Questions (MCQs) covering foundational logistics knowledge.



Key Focus Areas

Concepts include Inventory Management, Warehousing Operations, Transportation, Documentation (POD, BOL, Incoterms), and Technology (WMS, ERP, TMS).



Sample Knowledge Checks

Reinforces understanding of essential acronyms like SKU (Stock Keeping Unit), POD (Proof of Delivery), and concepts like Safety Stock for uncertainty mitigation.

Stage 2 — Functional Knowledge Test

Assessment overview and exam section breakdown



Assessment Format

20 short-answer questions focused on technical proficiency and application.



Response Framework

All answers must follow the Definition, Purpose, and Practical Example structure.



Section A: Supply Chain Fundamentals

Focuses on core principles, flow management, and value chain integration.



Section B: Inventory & Warehousing

Covers stock management, storage optimization, and throughput efficiency.



Section C: Transportation & Documentation

Covers logistics modalities, compliance, and international shipping documents.



Section D: Technology & Performance

Explores digital tools (WMS/TMS) and continuous improvement KPIs.

Stage 3: Responding to Workplace Situations

Five-Step Problem-Solving Framework

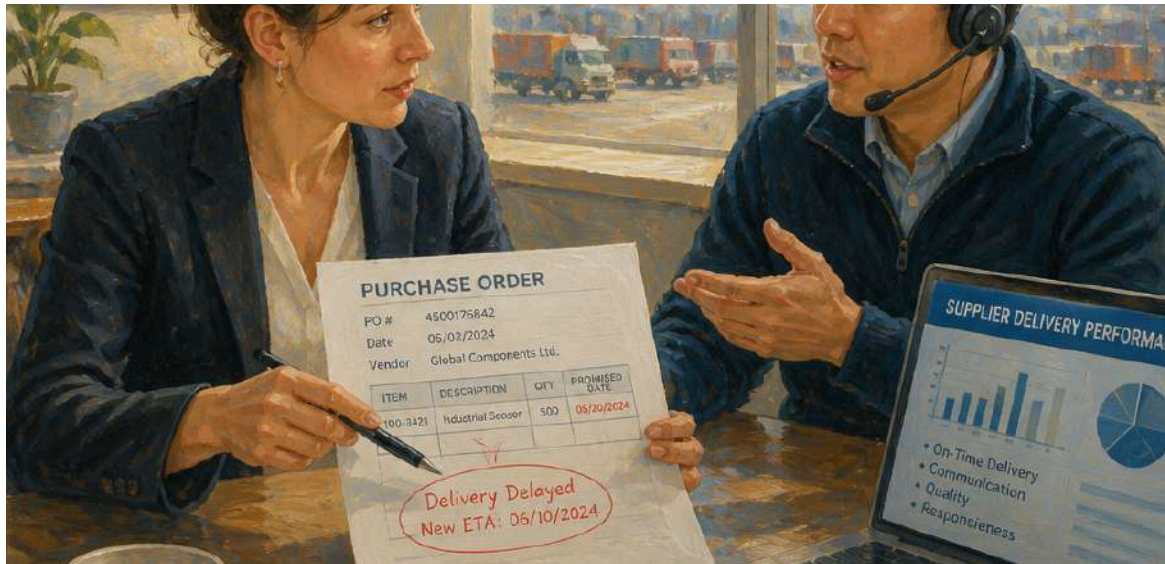


Practical Example (Supplier Delay): Verify details, contact suppliers, assess operational impact, inform leadership, and document for future improvement.

Situational Assessment

Supplier Delay & Stock Discrepancy

Supplier Delivery Delay



Review POs against lead times, contact vendor representatives for ETAs, and assess potential risks to production schedules and customer commitments.

Inventory Mismatch



Reconcile WMS records with physical inventory, audit documentation to isolate error points, and execute authorized stock adjustments.

Situational Assessment: Service & Operations

Operational protocols and objectives for service-related scenarios



Customer Follow-Up

Maintain trust through active listening, verifying tracking, and providing transparent, factual updates.



Additional Transport Charges

Ensure financial accuracy by auditing rates against POs, verifying documentation, and securing approvals.



Frequent Picking Errors

Improve fulfillment precision by analyzing error patterns and implementing barcode scanning technology.

Stage 4 — Record Your Professional Video Interview

Key requirements and expert tips for a successful video submission



- **Tell me about yourself**

Provide a concise and engaging career narrative.

- **Supply chain process**

Demonstrate your understanding of end-to-end flow.

- **Inventory management**

Define core principles and explain their business relevance.

- **Internship/Project experience**

Highlight your specific contributions and key learnings.

- **Motivation for logistics**

Articulate your passion for the industry and career goals.

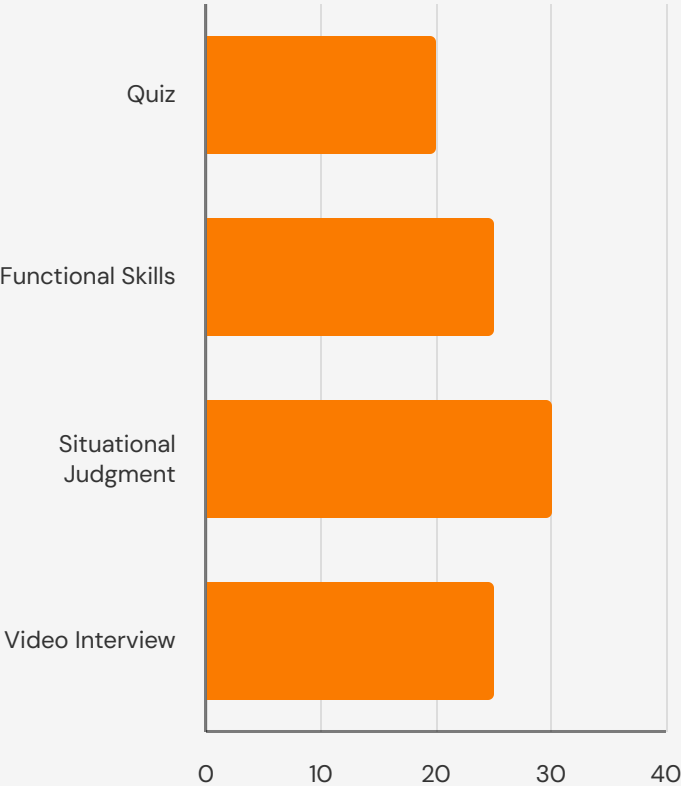
- **Recording Best Practices**

Maintain eye contact, use a quiet space, and speak naturally without reading scripts.

How Your Industry Readiness Will Be Evaluated

Overview of scoring rubric, criteria, and interview best practices

Scoring Rubric Weighting



Evaluation Criteria

The focus lies on Relevance & Clarity, Structure & Confidence, and Body Language & Honesty.

Interview Checklist

Dress appropriately, be punctual, listen carefully, admit unknowns, and avoid blaming others.

Your Industry Readiness Action Plan

A strategic framework for professional development and mastery



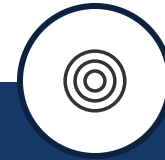
Self-Assessment Checklist

Evaluate industry-specific terminology, key functional concepts, and professional communication standards.



Strengths & Gaps Analysis

Identify two core areas of excellence and two specific areas for improvement.



Growth Focus

Select one communication skill to refine, one technical topic to master, and one immediate action item.

Industry readiness is built through knowledge, practical thinking, professional communication, and continuous improvement.